

## Small Business Books

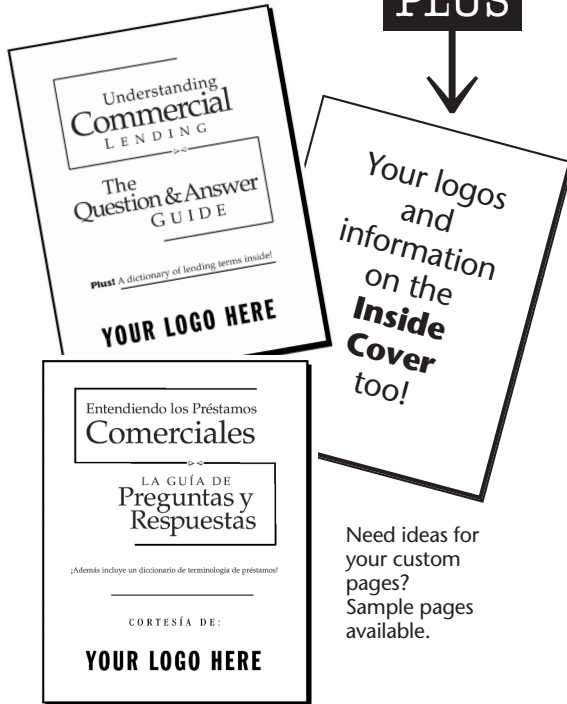
# Lending Q&A

PRICES EFFECTIVE JUNE 2010

### CUSTOM COVER

- Your logos and information on the cover and inside cover
- Free design of your covers

**PLUS**



Need ideas for your custom pages? Sample pages available.

QTY.	Black Cover		Color Cover	
	TOTAL	EACH	TOTAL	EACH
100	\$845	\$8.45	\$970	\$9.70
200	\$1,440	\$7.20	\$1,660	\$8.30
300	\$2,040	\$6.80	\$2,340	\$7.80
500	\$3,200	\$6.40	\$3,400	\$6.80
1000	\$5,220	\$5.22	\$5,420	\$5.42

2000+ Request a quote

## Understanding Commercial Lending

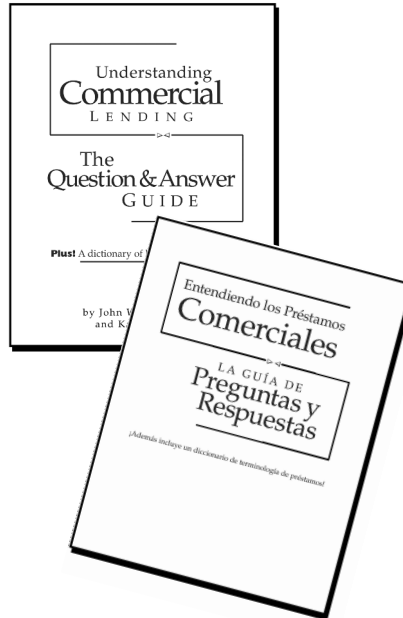
THE QUESTION-AND-ANSWER GUIDE

## Entendiendo los Préstamos Comerciales

LA GUÍA DE PREGUNTAS Y RESPUESTAS

### STANDARD

Order one or any quantity



QTY.	TOTAL	EACH
1	\$18	\$18.00
10	\$116	\$11.60
25	\$255	\$10.20
50	\$507	\$10.14
75	\$627	\$8.36
100	\$695	\$6.95
200	\$1,232	\$6.16
300	\$1,680	\$5.60
500	\$2,250	\$4.50
1000	\$4,190	\$4.19

2000 + ask for a quote

### WEB BOOKS



- Pay one annual fee
- Designer will customize the cover and second page with your logos, information, and colors. Free revisions if covers need to be updated
- Samples of all 14 web books are available

QTY.	ANNUAL FEE	EACH
1	\$1900	\$1900
2	\$2500	\$1250
3	\$3600	\$1200
4	\$4800	\$1200
5	\$5500	\$1100
6	\$6000	\$1000
7	\$6300	\$900
8	\$6800	\$850
9	\$7380	\$820
10	\$8000	\$800
11	\$8470	\$770
12	\$9000	\$750
13	\$9425	\$750
14	\$9800	\$700

### Request Spanish and English samples of our other books:

- > The Plan: A Step-by-Step **Business Plan** Workbook
- > **Buying and Selling** a Small Business
- > Understanding Where You Stand: A Simple Guide to Your **Financial Statements**
- > **Managing Cash:** The Small Business Owner's Guide to Financial Control
- > Your Place in the Marketplace: A Simple Guide To Your Small Business **Marketing Plan**
- > Understanding Commercial Lending: The **Question-and-Answer Guide**
- > The Small Business **Report Card**

Custom & Standard contain the same inside pages.

Contact us for an estimate that includes shipping costs.

Guidebooks for small Business Owners

# New Ground

PUBLICATIONS

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